

**CITY OF IQALUIT
CITY COUNCIL MEETING #22
October 22, 2013 at 6:00 PM
COUNCIL CHAMBERS**

PRESENT FROM COUNCIL

Mayor John Graham
Deputy Mayor Mary Wilman
Councillor Kenneth Bell
Councillor Terry Dobbin
Councillor Romeyn Stevenson (via teleconference)
Councillor Mark Morrissey

ABSENT

Councillor Joanasie Akumalik
Councillor Simon Nattaq

PRESENT FROM ADMINISTRATION

John Hussey, Chief Administrative Officer
Tracy Cooke, City Clerk
Melodie Simard, Planning and Development
Eva Michael, Communications Officer
Valerie Collin, Recorder
Jeanie Eeseemailee, Senior Interpreter/Translator

PRAYER

Deputy Mayor Wilman opened the meeting with a prayer at 6:00pm.

SWEARING IN

None

ADOPTION OF AGENDA

Motion #13-294

Moved by: Deputy Mayor Wilman
Seconded by: Councillor Dobbin

That the agenda be adopted as amended:

Delete	3 (a) – Fotenn Consultants Inc.
Delete	9 (a) – Request for Decision – Survey Sketch
Add	9 (e) – Discussion Item: Contracted Services for Planning Department
Add	9 (f) – Request for Decision – Tender Award for Contracted Planning Personnel

Unanimously Carried

1. MINUTES

- a) Engineering and Public Works Committee of the Whole Meeting
Minutes #04 – July 18, 2013

Motion #13-295

Moved by: Deputy Mayor Wilman
Seconded by: Councillor Dobbin

That Engineering and Public Works Committee of the Whole Meeting Minutes #04 dated July 18, 2013 be approved.

**For – Dobbin, Stevenson, Wilman, Morrissey
Abstained - Bell
Carried**

Councillor Bell abstained to the motion as he was not in attendance.

- b) Council Aquatic Centre Building Committee Meeting Minutes #02 –
July 22, 2013

Motion #13-296

Moved by: Councillor Dobbin
Seconded by: Deputy Mayor Wilman

That Council Aquatic Centre Building Committee Meeting Minutes dated July 22, 2013 be approved.

**For – Dobbin, Stevenson, Wilman, Morrissey
Abstained - Bell
Carried**

Councillor Bell abstained to the motion as he was not in attendance.

2. DECLARATION OF INTEREST

None

3. DELEGATIONS

b) Janet Armstrong – Citizen at Large

Mrs. Janet Armstrong thanked Council for giving her the opportunity to speak and stated that she is here to request Council's assistance; the street she lives on is in urgent need of attention and is also known as "little Harlem". She stated that she has lived in the neighborhood for twenty seven (27) years. The area was developed high density and consists mostly of units belonging to the Nunavut Housing Corporation. It would be hard for one to know the name of the street they are on as four out of five street name poles are empty and have been for some time; the one remaining says "Nipisa". She would rather call it the street of neglect; those who live there have been left with burnt out buildings for years, with broken windows that are boarded up for months and sometimes for a year before they are finally fixed. She stated that there is one house in particular that has had windows boarded up for years, complete with red tape, and people continue to live in it. Garbage boxes are falling apart, there are derelict, vacant housing, boarded up private housing, street signs missing, oil tanks moved to street side of the Nunavut Housing Corporation units, public works signs that are now pink, not red, and bent, no recent painting of buildings, mattresses and other large items regularly sit on the side of the road for months at a time. She stated that the Royal Canadian Mounted Police make regular stops in the neighborhood and the number of intoxicated individuals walking on the streets and yelling has continued to increase; people respond to their environment.

She shared pictures with Council of Nipisa Street and the remaining neighborhood of burnt units that have been boarded up for years, including a unit where there was a fire and a student died; she expressed her concern with this as she walks by the building every day and remembers the tragedy. The family of the girl who passed in the fire met with the Nunavut Housing Corporation and requested that the unit be demolished in respect of the passing of their daughter, but the Nunavut Housing Corporation indicated that the unit would not be demolished as they were afraid to lose the lot; she did not believe this to be acceptable. This is a lack of respect for the family, for the student who died, for the neighborhood and all residents in Iqaluit who have walked in front of the unit for the past five years.

The other pictures identified poles with missing street signs, stop signs, burnt units, units with boarded windows, garbage left on lots or by the side of the street et cetera. There are many children in the neighborhood who play in this environment and people live in the units where the other half is damaged due to fire. A private home owner built two new garbage boxes for himself but never

removed the old one that has been there for three years; no one has requested that the old garbage box be removed.

Mrs. Armstrong also presented a picture showing an area where a water main break occurred, and after the repairs were completed, the area was filled with rocks; no habitat will grow there since the rocks have been laid there. There is one lot filled with garbage, so much, that you cannot see the road when at the stop sign; you must stop after the stop sign in order to see if there is oncoming traffic. A new fire hydrant was also recently installed in the area; the culvert, or ditch, is now very deep and once filled with snow, no one will know it is there and one could get hurt. Snow is also being pushed from one area into the creek and this is very dangerous for children in the area.

Councillor Bell stated that he lived in the area as a teenager and never believed that it was a nice neighborhood. The burnt units are the responsibility of the Nunavut Housing Corporation and some work has begun. The street signs and poles should be replaced and maintained as needed. He expressed his support for having the area cleaned as soon as possible and hopes that everyone can work together to address the matter.

Mayor Graham thanked Mrs. Armstrong for expressing her concerns and stated that Administration will be directed to immediately meet with Municipal Enforcement so that all home owners in the neighborhood can be contacted and asked to clean up their areas; the Public Works Department will address the snow piles with the assistance of Municipal Enforcement.

Deputy Mayor Wilman thanked Mrs. Armstrong for expressing her concerns and noted that she lived in the neighborhood as a child and always found it very clean and beautiful, unlike today. She believed that Council, with the presence of Mrs. Armstrong, should meet with the Nunavut Housing Corporation and request that the damaged units be addressed as soon as possible.

Mrs. Armstrong stated that she would like the Nunavut Housing Corporation and the city to address the following issues as soon as possible:

- the city to establish a relationship with the Iqaluit Housing Association, and if necessary the Nunavut Housing Corporation, to improve the conditions on this street. Included in this relationship should be a quest to find a way to create mixed housing in the area as an attempt to deal with the social issues that revolve around the extreme high density of the area
- the city to effect an understanding that burnt out units will be replaced or torn down within certain amount of time; private enterprises rebuilds immediately. Set a by-law and ensure that it is followed
- perhaps it is time for the Iqaluit Housing Association to remove the garbage from all the units under their jurisdiction; at least the large items should be removed immediately, not just during spring clean up

- the city to effect an understanding with the Iqaluit Housing Association that broken windows and other repairs in their units will be replaced in a timely manner and not annually
- the city to create and enforce a by-law that ensures that home owners, including the Iqaluit Housing Association, will remove and replace broken garbage boxes
- the city to replace street signs as soon as they disappear or are damaged
- the city to ensure that this street is as safe for everyone
- the city to maintain and preserve our “green spaces”
- the city to actually look at this street and consider what they can do to help ensure it does not become a slum

Councillor Bell requested that the maintenance policy for street signs be added to the next Council meeting for discussion.

4. AWARDS AND RECOGNITIONS

Mayor Graham presented Certificates of Recognition to Rudy Issuqangitug and Simon Anaviapik for their hard work and dedication during their summer employment with the Public Works Department, cleaning the community. It was recognized by Council, staff and many residents who were returning to Iqaluit after being away for a short period of time. Everyone truly appreciated their work and is very thankful.

5. STATEMENTS

Deputy Mayor Wilman stated that a few residents have expressed their concern with the speed bumps and their height; she appreciates the installation of the speed bumps and hopes that more will be installed next summer. She suggested that perhaps this matter be discussed at a future Council meeting.

She noted that some elders and other local Inuit have their own business in order to provide for their families; some are carvers, jewelry makers, artists, et cetera. An elder recently approached her advising that she was asked to stop conducting business until she obtained a business license from the city. She expressed her concern with the fact that individuals who have smaller types of businesses are required to have a business license when they do not make a significant amount of money every year. Municipal Enforcement visited her during business hours and advised her that she could no longer conduct business until a business license was obtained. She did not believe this to be very respectful towards the elder and asked that elders be treated with more respect and kindness.

Councillor Bell stated that he has requested a discussion item to be included on a Council agenda regarding two reports relating to the old swimming pool several times and it has yet to be discussed; he requested that it be included on the next council agenda. He expressed his frustration with the fact that he had requested

a specific agenda item, regarding motion 10-186, to be included on the last Council agenda but it was not included; he emailed Mayor Graham requesting clarification and received no response and would like it to be included on the next Council agenda.

Councillor Dobbin noted that Council received a presentation from the Iqaluit Airport regarding the new airport to be developed and it was suggested that Council also meet with Government of Nunavut officials to discuss the possibility of partnership with them for the paving of Federal Road; he asked if this has been scheduled or if any meetings have occurred to date.

Mayor Graham noted that the paving of Federal Road is being discussed with airport officials; he agreed with Councillor Dobbin that this was an opportunity for the city to partner with the Government of Nunavut for the paving of Federal Road.

6. DEFERRED BUSINESS AND TABLED ITEMS

None

7. BYLAWS

a) First Reading of By-law (s)

None

b) Second Reading of By-law (s)

None

c) Third and Final Reading of By-law (s)

None

8. OLD BUSINESS

None

9. NEW BUSINESS

- b) Request for Decision – Nunavut Excavating - Lot 1, Block 30, plan 2176
Melodie Simard, Planning and Development

Administration stated that the applicant is applying for a development permit to construct a three-storey, five-unit stacked row dwelling on Lot 1, Block 30, Plan

2176 in the Tundra Ridge neighborhood. The proposed building will contain (2) two-bedroom units, (2) three-bedroom units, and a five-bedroom unit.

Site access will be provided from Tasilik Street on the north side of the lot; five surface parking spaces will be provided in front of the building, complying with the minimum established in Zoning By-law No. 704.

The lot affected by the proposal is currently vacant; Lot 1 is a corner lot with an area of approximately seven hundred and seventy two (772) square metres, with frontage on Imiqtarviminiq Street and Tasilik Street. To the south, the lot is separated from Niaqungusiariaq Road by an Open Space Area.

Councillor Morrissey asked if Council could request that snow being cleared from the property be removed rather than piled on the property.

Administration advised that in the Standard Conditions of Approval attached to their development permit, is a condition stating:

"The Developer/Lessee shall remove piled snow from the site from time to time, and as may be required by the Superintendent of Public Works in the case where snow piling is deemed to be causing excessive snow-drifting."

Councillor Morrissey believed that often, the snow is not removed unless directed to do so by the Public Works Department or Municipal Enforcement; this condition should be changed and made mandatory that snow be removed rather than piled on the property.

Councillor Dobbin asked for clarification as to who is responsible for the enforcement of development conditions as the Building Inspector position is currently vacant.

Administration explain that some development standards and conditions can be enforced by the Department of Planning and Development such as solar orientation and others; development standards relating to specific items such as energy saving appliances and such must be enforced by the Building Inspector.

Motion #13-297

Moved by: Councillor Dobbin

Seconded by: Councillor Morrissey

That Council approve development permit application no. 13-052 to permit the construction of a stacked row dwelling on Lot 1, Block 30, Plan 2176 in Tundra Ridge, subject to the conditions listed in Attachment 1.

For – Dobbin, Stevenson, Wilman, Morrissey

Abstained – Bell

Carried

Councillor Bell did not provide a reason for his abstention.

- c) Request for Decision – Community Economic Development
Contract Award
Councillor Morrissey

Councillor Morrissey noted that Council approved the request to advertise for a call for consultants to submit a proposal for a Community Economic Development Plan for the City of Iqaluit in September 2013; proposals were submitted with a closing date of September 27, 2013. The proposals were evaluated by the Economic Development Committee and the Community Economic Development Officer.

He noted A.K. Saha Consulting Inc. is based in Ottawa, Ontario, with a partner based in Cambridge Bay, NU and a local consultant working in Iqaluit. They have many years of experience working with and in Nunavut communities and have developed and delivered the Nunavut Community Economic Development training program.

He stated that after a thorough evaluation of all proposals received, A.K. Saha Consulting Inc. received the highest score; therefore it is recommended that they be awarded the contract for the Community Economic Development Plan for the City of Iqaluit.

Councillor Bell asked for clarification on how much funding the city will be receiving from the Department of Economic Development and Transportation as well as Cannor.

Councillor Morrissey advised that the city will be receiving sixty thousand (\$60,000.00) dollars from the Department of Economic Development and Transportation and approximately sixty thousand (\$60,000.00) dollars from Cannor.

Motion #13-298

Moved by: Councillor Morrissey
Seconded by: Councillor Bell

That Council award the contract for the Community Economic Development Plan to A.K. Saha Consulting Inc. in the amount of one hundred and twenty thousand one hundred and ninety three dollars and eighty cents (\$120,193.80).

Unanimously Carried

d) Discussion Item – Speed Bump Regulations
Councillor Bell

Councillor Bell stated that he requested that the matter be added to the agenda so that Council can receive further information on speed bump regulations used to install the speed bumps in Iqaluit.

Administration explained that an unfortunate accident occurred during the summer months and a child was killed. The city decided to be pro-active and install speed bumps in the areas of concern identified such as near playgrounds, schools and in the downtown core area. Due to the sensitivity of the matter and the season, the city requested that Kudlik Construction install the speed bumps as they were contracted by the city to complete some paving. The standards to be used for speed bumps installation are currently unknown; sometimes standards for such things are simply common sense. The city understands that the work may have been rushed but under the circumstances felt it to be important that this work be completed as soon as possible. The city will revisit the matter in the spring and address any issues that may exist, using existing regulations if any exist and install additional speed bumps where needed.

Mayor Graham believed that Kudlik Construction also installs speed bumps in Montreal, QC and that they are familiar with regulations. He asked if those regulations were used by Kudlik Construction to install the speed bumps in Iqaluit.

Administration noted that the Operations Superintendent believed that the regulations were used by Kudlik Construction for the installation of speed bumps in Iqaluit.

Councillor Bell expressed his support for the installation of the speed bumps and believed that additional speed bumps should be installed. When something is done not to the best ability, it is worthless. He believed that having several speed bumps of different sizes is ridiculous and not having proper standards to use when installing speed bumps is ridiculous. The city continuously fails at their projects and do not use proper standards or regulations.

Mayor Graham explained that he requested that the speed bumps and crosswalks be installed as soon as possible after the accident and because Kudlik Construction was completing the paving project near the Water Booster Station.

Councillor Stevenson believed that some of the speed bumps are irregular in size compared to others that were installed but would not describe them as a failure, but as a success. The reason for installing the speed bumps was so that drivers would slow down and it is working. He researched speed bump regulations on the internet and found nothing but complaints from people all across Canada regarding the height of speed bumps. He was unsure if standards exists and believed that if they did, and they are used to install speed bumps, many people will be unhappy with them anyways.

Councillor Dobbin stated that he also researched speed bumps regulations on the internet and read that they should not be any higher than three to six metres; the speed bumps near the Arctic Ventures are of a good height but the ones located on Road to Nowhere are very high. Small vehicles have difficulties driving over the speed bumps and damage may occur; the city may become liable for damages to vehicles and this should be addressed.

Councillor Bell believed that all residents supported the speed bumps but simply wanted them to be properly installed.

Mayor Graham suggested that further information be requested from Kudlik Construction relating to the standards used for the installation of the speed bumps.

e) Discussion Item – Contracted Services for Planning Department

Councillor Stevenson stated that he requested that the matter be added to the agenda as he wanted further discussion with Council; the city has been unsuccessful in retaining a Director of Planning and Development. He suggested that the city consider contracting the two vacant positions in the Planning and Development Department and to request a quote to see how much it would cost; this would offer personnel in the department at all times. He understands that by doing so, it is disadvantageous to the city as the department will not grow within the municipality but believes that the city should consider the idea to ensure that projects move forward and that other important functions of the department are carried out.

Councillor Bell stated that he would not support this idea since he was not in support of the annual contract for planning services nor did he support to enter into a contract with a consulting firm to provide planning services until such time as the city staffs position. This would prevent the department from growing within and would remove two positions from the department.

Councillor Dobbin agreed with Councillor Stevenson but would prefer if the city contracted a local company rather than one from south.

Councillor Morrissey stated that he would not support removing two positions from the Department of Planning and Development and would prefer if the positions be contracted until staffed.

Administration noted that the city is having great difficulties recruiting planners and agreed with Councillor Morrissey; no matter who the individual is, whether it is a contracted position or not, regulations and by-laws must be followed within the Planning and Development Department. With the continued growth of the city and the number of important projects currently ongoing, it is important that the city staff the position as soon as possible, but also ensure that the city is getting the best quality of work. The individual who was selected as Director of Planning and Development has declined the city's offer; an Assistant Planner is also being sought and the city hopes to staff the positions in the very near future.

Deputy Mayor Wilman believed that it was very important to maintain the quality of work and expressed her support for the hiring of local contractors; the city must receive the best quality of work possible but it may not be available through a local contractor. She noted that the city has advertised on two occasions for a Director of Planning and Development and the city has received very few applications, if any, and wonders why the city is having such difficulties recruiting planners.

Councillor Bell believed that the city only posted the job advertisement in planning areas and did not advertise in local newspapers; he suggested that the city advertise in different areas and in other areas to receive more applications rather than only in the area of interest and on the city's website.

Councillor Dobbin suggested that the city train within and acquire a Director through existing staff; this would be much easier since there is staff in the Planning and Development Department with some knowledge.

Councillor Bell did not believe that required education to become a Director of Planning and Development could be acquired through a couple of online courses; this is post-secondary education that requires many years of studying.

Councillor Stevenson agreed with Councillor Bell and that a planner from south would need to be hired until a student in Iqaluit is interested to pursue such a career and completes post-secondary education in the related field. The hiring of the Assistant Planner should be completed as soon as possible to have one of the vacant positions staffed and continue to seek a Director of Planning and Development.

- f) Request for Decision – Tender Award for Contracted Planning Personnel
John Hussey, Chief Administrative Officer

Administration noted that Council passed a motion to issue a tender for the provision of contracted planning personnel for a twenty six (26) day period; the tender was released for a two week period. The city received two proposals; one from Fotenn and the other from Urban Systems.

The submissions were evaluated by a group of three senior administration members of city staff. After a thorough evaluation of both proposals received, Fotenn Planning received the highest score. It is recommended that they be awarded the contract for Planning Services Personnel.

Councillor Stevenson asked if Council could request that another tender be released for an additional twenty six (26) days of planning services.

Councillor Bell believed that the contract should be for a longer period of time.

Administration suggested that the city then release an additional tender for planning services until the end of 2013.

Motion #13-299

Moved by: Councillor Stevenson
Seconded by: Deputy Mayor Wilman

That Council award the tender for the provision of Planning Services Personnel for twenty six (26) days to Fotenn Consulting Inc. in the amount of nineteen thousand nine hundred and ten (\$19,910.00) dollars.

**For – Dobbin, Stevenson, Wilman, Morrissey
Against - Bell
Carried**

Motion #13-300

Moved by: Councillor Stevenson
Seconded by: Councillor Morrissey

That Administration issue a Request for Proposals for the provision of planning Services for the period of the expiration date of the extended contract up to December 31, 2013.

**For – Dobbin, Stevenson, Wilman, Morrissey
Against - Bell
Carried**

10. **COMMITTEE REPORTS**

a) Economic Development Committee Report Councillor Morrissey, Chairperson

Councillor Morrissey noted that in January 2013, Iqaluit welcomed some unique aircrafts for cold weather testing; Airbus and Airbus military were testing two very important pieces of equipment. While they were in Iqaluit, he and Mayor Graham welcomed them to the city and discussed the economic potential that these cold weather testing missions have for Iqaluit. During these discussions, they were informed by Airbus that competition for attracting cold weather testing is significantly increasing; Thomson, Manitoba, Goose Bay, Newfoundland, Labrador are ramping their efforts and internationally, Sweden and Russia are aggressively promoting their locations as well. He stated that they asked Airbus how Iqaluit could maintain their competitive advantage over these regions and continue to secure these missions; their suggestion was to place Iqaluit in the centre of the minds of the manufacturers and keep it there. The best venue suggested to accomplish this was an aerospace event such as the Paris Air Show.

The Economic Development Committee discussed this matter further with the assistance of Mayor Graham and communications with Airbus and agreed that this would be a unique opportunity for businesses in Iqaluit and subsequently agreed to work with the Government of Nunavut and local industry to explore the possibility of sending a small delegation from Iqaluit to the Paris Air Show.

He introduced Eric Leuthold, President of Frobisher Bay Touchdown Services and Jen Hayward with Outcrop Nunavut, who also accompanied him to the Paris Air Show in June; they will provide Council with a summary of the goals, activities and project of the airshow.

Mrs. Jen Hayward thanked Council for giving them the opportunity to provide them with an update on what was a very successful mission at the Paris Air Show. She noted that she was hired by Outcrop as the Mission Manager for the project and she, Mr. Leuthold, Patrick Carter, Technical Advisor for Frobisher Bay Touchdown Services and Councillor Morrissey were the delegation chosen to represent Iqaluit.

Mr. Eric Leuthold stated that Frobisher Bay Touchdown Services is an independent fixed based operations and ground handling company owned by himself and operated by a dedicated team at the Iqaluit International Airport.

They have been providing the highest level of ground handling service to national and international clients since 2006. Their clients are:

- international business jets

- Canadian and foreign air forces
- Airlines not based at the Iqaluit International Airport
- un-planned emergency landings
- and the segment with the most significant growth potential – cold weather testing.

In 2011, Frobisher Bay Touchdown Services opened its very well received fixed based operations that, due to its very existence at the airport, is attracting and keeping customers that previously did not attempt to stop here for services.

He stated that fixed base operations are the service stations of the aviation system. They coordinate ground handling services such as fueling, customs, ground service equipment, ground transportation, hotels, catering, cargo loading/off loading, de-icing, hangar age and flight planning, all from a luxury VIP-style lounge environment.

Frobisher Bay Touchdown Services is currently under a period of expansion, and now employs sixty (60) percent locally hired Inuit.

Mr. Leuthold stated that Frobisher Bay Touchdown Services delivers these services in partnership with many other local companies including but not limited to:

- First Air
- Canadian North
- Kivalliq Air
- Unaalik Aviation
- Northsky Maintenance
- C&K Services
- Uqsuq
- Twilight Security
- Sarvaq Logistics
- Nunavut Auto
- Nunavut Construction Corporation
- Upper Base Garage
- Iqaluit's hotels and restaurants
- arts and craft suppliers
- Canada Border Services Agency
- the Iqaluit Airport and its subcontractors
- the Airport Fire Department
- the Canadian Forces

During large cold weather testing campaigns, Frobisher Bay Touchdown Services adds value to our clients by providing one-stop service for all the above listed companies, and more, thus ensuring the project's all-round success, and

spreading the financial benefits to many other Inuit-owned and Iqaluit-based businesses.

CYFB and the City of Iqaluit have over twenty five (25) years of experience with Cold Weather Testing campaigns. They have hosted thirty (30) major campaigns at the Iqaluit International Airport. The advantages that Iqaluit have for these missions are:

- consistent cold and dry conditions in January and February
- long, wide runway with open skies, no restrictions
- remote location for confidentiality
- now local industry coordinating ground operations
- improving reputation for customer service

Mrs. Hayward noted that the mission objectives were:

- raise the profile of the City of Iqaluit local aerospace support services and the airport
- ensure aerospace manufacturers continue to use, and expand test programs in Iqaluit
- attract new aerospace manufacturers to test
- meet with prospective manufacturers from various groups
- hold technical briefings with Department of Foreign Affairs and International Trade Canada and Trade Commissioners
- have a manned presence at the booth
- provide new and updated marketing materials outlining services and advantages to using Iqaluit

The key to the delegation that went to Paris is that the group was small enough to be managed effectively and we could meet specific target groups easily. The size of our delegation allowed for easy adjustments to the schedule once additional opportunities were identified. Even prior to going to the event, the group was able to cohesively work together because of the size, and alter original plans to result in the best outcomes.

She stated that as per the goals of the mission outlined on the previous slide this mission achieved the development of the new marketing materials and included the development of a look and brand for the mission and future activities related to this sector. While the original request for proposal requested a poster, the group decided efforts towards developing other materials was more appropriate and relevant.

As per the objectives, they maintained a staffed booth at all times during the show openings; this allowed an opportunity to take general questions as well as scheduled more targeted follow-ups. Members of our delegation interacted with an estimated one thousand two (1,200) individuals while at the booth. Much of

this interaction was just general interest but some of it was very targeted; one Bombardier pilot sought out one of their delegation to advise that CYFB is a favorite “tech-stop” and whenever possible, he tried to use the CYFB facilities for this service.

Mrs. Hayward believed that meetings with the Department of Foreign Affairs and International Trade Canada and trade commissioners proved to be fruitful and the discussions were much targeted. The delegation met prior to the meeting and set objectives for each trade commissioner and the meetings were kept on target. In addition to the five scheduled, which was all delegations were allowed; the group sought out three others who were identified to be of strategic importance.

The delegation left Iqaluit for Paris with invites to three targeted receptions and after the first day had secured invites to an additional seven that were company or association specific. These proved to be very useful for raising the awareness of what CYFB has to offer. Through these receptions and other interactions, the delegation was able to have detailed conversations with twenty five (25) companies or groups that hold potential for Iqaluit's aerospace sector.

She stated that outside of the stated objectives, which were clearly met, the delegation went further. The group secured a meeting with Minister Rona Ambrose, then Minister of Public Works to discuss the sector and its importance to Iqaluit. From that meeting, specific advice to the delegation was given about how to increase the Government of Canada's support or involvement with the sector. Further, very specific questions related to this industry were able to be addressed, which has been a stumbling block for some months.

The Paris Air Show mission also gave the delegation an opportunity to become more intelligent on Industry Region Benefit Agreements. In short, whenever an aerospace defense contract is let by the Government of Canada and amount equal to that investment going outside of Canada must be redirected back into Canada by the contractor. There are currently over twenty (20) of these Industry Region Benefit Agreements going on with commitments that must be met. While Iqaluit's potential offerings to help offset a company's commitments' are on the small side, it is still an option which many companies seem eager to explore further. The Paris Air Show allowed them to meet with the individuals from Industry Canada who are responsible for the IRBs and plan next steps.

Mrs. Hayward believed that the Paris Air Show allowed Iqaluit to secure its place in the minds of key clients such as Airbus as the best place to bring a mission. The level of attention these groups received from the small mission clearly made a difference to them and in a market that is only increasing in competition, this will be important.

Mr. Leuthold stated that although the Iqaluit International Airport is the first choice of Airbus's test crews for cold weather testing locations, they receive heavy "wooing" from other players in the industry including Russia. They congratulated the team on their efforts to attend the Paris Air Show and encourage them to continue their marketing efforts at higher levels of management

Other existing clients also recognized their presence at the Paris Air Show; some even went out of their way to visit their booth to thank them for offering such great service to their aircraft while at the Iqaluit International Airport. Many potential clients had heard of their location and quality of service and were pleased to have the opportunity to meet with them face to face. However, even with their great reputation, they are overpowered by well-funded industry associations such as those representing their competition in Manitoba.

He stated that defense contracts awarded by the Federal Government require matching financial spending by the contractor directed at Canadian companies, with fifteen (15) percent specifically required to be spent on small/medium size enterprises through the Industrial Regional Benefits program of Industry Canada.

Frobisher Bay Touchdown Services' unique services and secure remote location provide a great background for Industrial Regional Benefits spending. The economically challenged environment provides even more incentive for these companies to purchase services from local businesses.

The Department of National Defense is releasing request for quotations related to Unmanned Aerial Vehicles; various companies are designing these but in discussions with manufactures at the Paris Air Show it was discovered that few have been tested in cold weather conditions. These aircraft are smaller, lighter and fly for longer periods of time. As such they have unique requirements for testing including indoor cold hangar spaces, wide open skies with minimal impact on other aircraft and populations.

Mr. Leuthold noted that CYFB is recognized as an airframe testing location catering to original equipment manufacturers; there is potential to expand to Tier One manufactures but in order to do so they require more than just cold weather. Ideally, a medium sized cold hangar that is capable of allowing crews to operate in freezing temperatures while protected from environmental hazards such as wind and snow.

To maximize the benefits from the world's aviation industry, they need to form a local or regional Aerospace Association. Iqaluit is the only region in Canada without such an association. The benefits of forming an Aerospace Association include:

- better exposure for local businesses
- support for large projects from various agencies

- access to federal and territorial funding including IRBs
- improvement to our market representation
- higher level of professional recognition internationally

Mrs. Hayward stated that while most of these next steps stem from the recommendations, here are the ones that they feel are the ones that should be actioned quickly in order to build on the momentum from the Paris Air Show:

- development of a timeline on potential upcoming work
- plan for future missions if city supports
- review recommendations and action plan, assign leads
- determine next steps in sector organization

The recommendations and action plan in the report will be reviewed. Some of the steps from the recommendations and action plan will be taken, however there needs to be a partnership with the city if this sector is going to grow and succeed. The city should look at the recommendations as well and determine what their next steps will be.

Mrs. Hayward believed that the big outcome of the mission was the realization that a sector specific organization could benefit from ensuring the potential of this sector is realized. This will be a key step to explore further. If it is established, this group would work closely with the city to advise them of the importance of this economic sector and lobby the city for support like any other industry association such as mining, tourism, et cetera.

Councillor Morrissey stated that following the completion of the project, the project team met with the Economic Development Committee to present the report and outlined their activities and outcome. He and Mayor Graham attended the Economic Developers Association of Canada's National Conference, held in St. John's, Newfoundland in September 2013, where Mayor Graham also presented the project to the economic development professionals from across Canada; the presentation was highly received by all those in the audience. The feedback that they have received and continue to receive is exceedingly positive.

Councillor Bell expressed his support for moving forward as per the Economic Development Committee's recommendation. He asked for clarification as to who approved the results of the request for proposal as this decision was never brought forward to Council.

Councillor Morrissey noted that the working group established for the project recommended that a manager be hired; he, with the assistance of the Economic Development officer, drafted a request for proposal and distributed it to the Economic Development Committee for review and approval. The working group, with the Economic Development Committee identified four local firms to invite for the request for proposal who had qualifications that were being sought. The

request for proposal was released and received one proposal; the proposal was reviewed and presented to the Economic Development Committee and was approved. Outcrop was then hired as the manager for the Paris Air Show.

Councillor Bell asked if the Economic Development Committee had the authority to issue request for proposals.

Councillor Morrissey noted that after discussions with Mayor Graham and the city's legal counsel, they were advised that the committee could release a request for proposal with the fact that the budget for the project was not changing nor was the purpose of the project.

Councillor Bell asked if a copy of the legal counsel's recommendation could be shared with Council.

Councillor Stevenson expressed his support for the initiative and thanked Mrs. Hayward and Mr. Leuthold for their presentation.

Mayor Graham congratulated the team for their hard work and efforts during the Paris Air Show and believed that it was very successful.

Motion #13-301

Moved by: Councillor Morrissey
Seconded by: Councillor Bell

That Council accept the Paris Airshow Report.

Unanimously Carried

Motion #13-302

Moved by: Councillor Bell
Seconded by: Councillor Dobbin

That the meeting be extended to 9:50pm.

Unanimously Carried

11. CORRESPONDENCE

- a) Application: "Pharmaceutical Health Care and Communication in Nunavut"

Motion #13-303

Moved by: Councillor Dobbin
Seconded by: Councillor Morrissey

That the NRI application “Pharmaceutical Health Care and Communication in Nunavut”, Sandra Romain, University of Toronto be approved.

For – Dobbin, Stevenson, Wilman, Morrissey

Against – Bell

Carried

- b) Application: “iPad audiometry in Canada’s North: a portable and cost-effective method for hearing screening”

Motion #13-304

Moved by: Councillor Morrissey

Seconded by: Councillor Dobbin

That the NRI application “iPad audiometry in Canada’s North: a portable and cost-effective method for hearing screening”, Ryan Rourke, Children’s Hospital of Eastern Ontario.

For – Dobbin, Stevenson, Wilman, Morrissey

Against – Bell

Carried

12. IN CAMERA SESSION

1 Legal – Award of Request for Proposals

Motion #13-305

Moved by: Deputy Mayor Wilman

Seconded by: Councillor Bell

That Council go In Camera at 8:55pm.

Unanimously Carried

Motion #13-306

Moved by: Councillor Bell

Seconded by: Councillor Morrissey

That Council return to Regular Session at 9:05pm.

Unanimously Carried

Motion #13-307

Moved by: Councillor Bell
Seconded by: Councillor Morrissey

That Council award the Request for Proposal “Research Consultant: Develop a Coordinated and Sustainable Approach to Prevent and Reduce Homelessness in Iqaluit” to SHS Consulting; contract amount to be sixty nine thousand four hundred and eighty four (\$69,484.00) dollars including GST.

Unanimously Carried

13. ADJOURNMENT

Motion #13-308

Moved by: Councillor Morrissey
Seconded by: Councillor Bell

That the meeting be adjourned at 9:10pm.

Unanimously Carried

John Graham
Mayor

John Hussey
Chief Administrative Officer

Approved by City Council on the **27** day of **March**, 2014, AD.